

HELP GUIDE

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TPI Sales Rep Portal

Is a place for Sales Reps to place and track orders, track shipping, receive updated pricing and inventory information.

This document provides an overview of the features available to the sales reps.

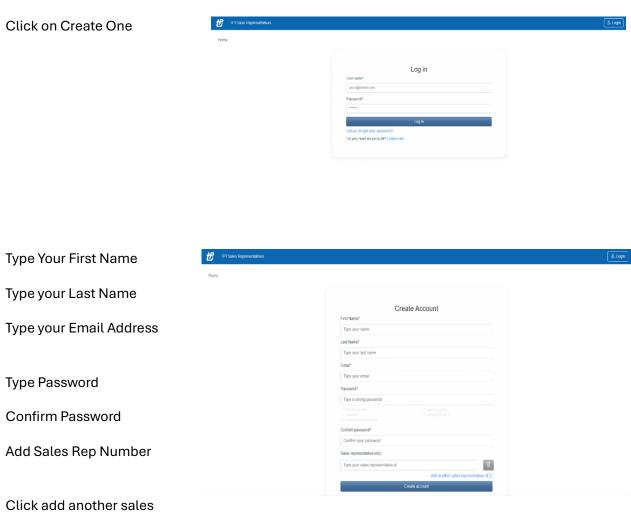
To connect to the connect to the web portal click on the following link HTTPS://salesrep.tpicorp.com

If you have question or need assistance please contact the TPI Customer Service at $\frac{\text{order2@tpicorp.com}}{\text{order2.}}$.

Legend

Delete Icon	or ×
Drop-Down	· ·
Duplicate Icon	0
Export Icon	
Filter Icon	$\overline{\oplus}$
Information Icon	<u>(i)</u>
Profile Icon	•
Search Icon	Q or Q
Select box	Off
	On 💆
Sort Icon	↓ ₹
Toggle Icon Turn features On and Off	

Create an Account



rep number

(if you have multiple sales rep accounts)

Click create account

You will receive an email from TPI Customer Service on the approval of your account

Request access with a TPI Network Account

Type in correct TPI Network Account username Type in correct password Click Login Click on Request **Permissions Button** ← 🚨 User Details TPICORP\ricoheric Type in the Sales Rep Please type the sales representative number Number Request permissions to sales representative id(s) If your account has more Please type the sales representative number than one Sale Rep numbers, then Click "Add Request permissions to sales representative id(s) another sales Type your sales representative id representative ID" Link Add another sales repr (Click "Add another sales representative ID" Link as

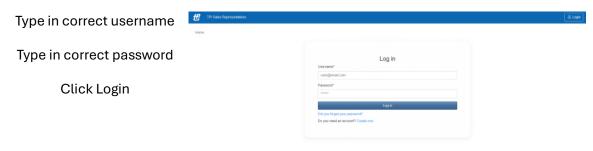
many times needed

representative IDs are enter click Request Permissions

After the sales

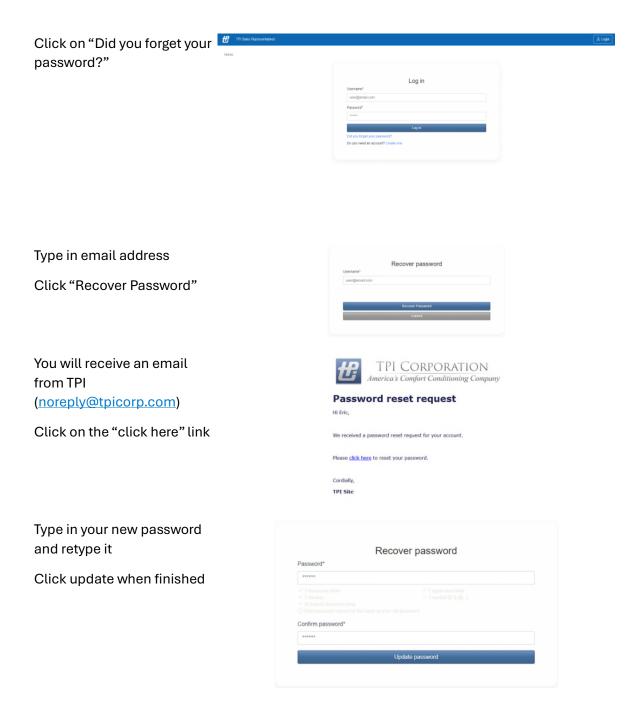
5 | P a g e Back to Title Page

Log on to the Sales Rep Portal



Forgot Password

Forgot password is for the users that created an account through the process in the <u>Create an Account</u> section. If you are using a TPI Network Account, you will need to contact the TPI IT Department for assistance.



Privacy Policy - Terms and Conditions

Enter username and password

Portal Log In page

Click Log In

TPI Corporation Privacy Policy - Terms and Conditions window will appear

Clicking on the Terms and Conditions link

Terms and Conditions window appears

You must review the entire document

Click Reviewed Button at the end of the Document

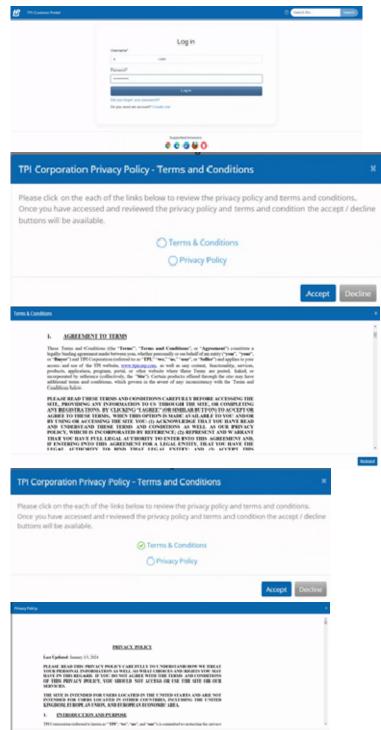
Window Closes returning you to TPI Corporation Privacy Policy - Terms and Conditions window

Clicking on the Privacy Policy Link

Privacy Policy window appears

You must review the entire document

Click Reviewed button at the end of the Document

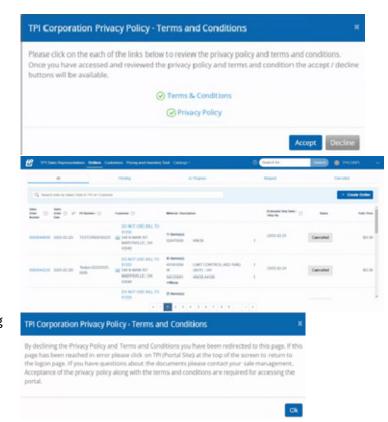


Window Closes returning you to TPI Corporation Privacy Policy – Terms and Conditions window

Click accept and the site will appear

Click Decline the following Screen appears

Clicking Decline 3 times will result in the account being lockout



Home Screen

Home Screen

Shipped Sales Orders – Dashboard Section

Columns

Sales Order Date

Sales Order / PO Number

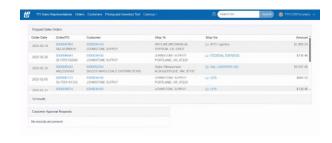
Customer

Ship To

Chip Via

Amount

Approving Sales Reps and Customers Accounts



Orders

Orders Tab (Home Screen)

Home Screen is Orders



Order tracking screen appears with 5 Tabs (All, Pending, In Progress, Shipped, Cancelled)

All tabs have the following fields
Sales Order Number
Sales Order Date
PO Number
Customer
Material / Description
Estimated Ship / Ship Via (All Tab
Only)
Estimated Ship (Pending / In
Progress Tabs)
Ship Via (Shipped Tab Only)
Status / Total Price Columns
(do not appear on Cancelled
Tab)

Order Summary

Click on order number (Order Summary appears)

Verify that the following information appears in the order summary

Information section

Sales order number

Sales Order Date

PO Number

Creator

Sales Representative

Expected Shipping Date

Value

Subtotal

Sales Tax

Grand Total

Bill To

Party

Phone

Address

Ship To

Party

Phone

Address

Items Tab: items that were ordered

shows in this field

Files Tab:

All files uploaded to the order

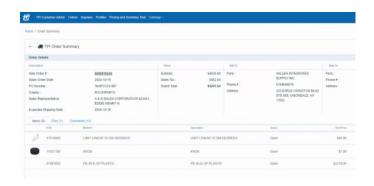
Click on the file name to open the

file

Comments Tab

All comments typed in during the ordering phase is present

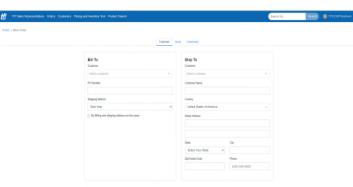
Click the Back Arrow to return to the Order Tracking Screen



Create an Order

Click the Create Order Button

Order Application



Customer Tab:

Bill To:

Select a Bill to Customer from the drop down Box

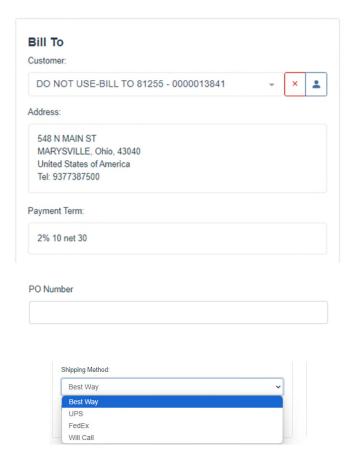
Bill to Address is not editable Payment Terms Displayed Sales Representative Name and Number Display (Customer Admin Only)

If the account is on Credit hold then the Credit hold message appears and the order cannot be Converted

Type in PO Number

Make this number unique with Alpha and Numeric

Select Shipping Method Default is Best Way



Ship To

Ship To:

Option 1: Select the check box by "my Billing and shipping address are the same"

Option 2: Select From Drop Down Box

Note: Ship to Address is not editable

Option 3: Type in the Customer information

Name

Street Address

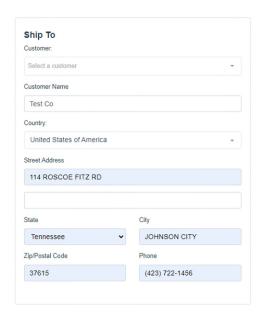
Select State

City

State

Zip Code

Phone Number



My Billing and shipping address are the same

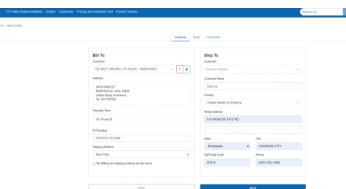
DO NOT USE-BILL TO 81255 - 0000013841

548 N MAIN ST MARYSVILLE, Ohio, 43040 United States of America Tel: 9377387500

Click Next

(Duplicate PO number will display an error

If the account is on Credit hold then the Credit hold message appears.)



Items Tab

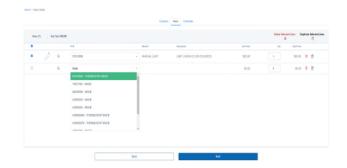
Option 1:

Type PCN in the text field Click on the PCN to be added

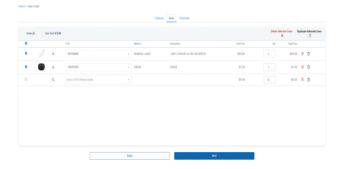
Item is added to the Order

Option 2:

Type in the Model number Click on the Model to be added



Item is added to the Order



Enter a PCN / Model Details

Q

Option 3: Catalog Search Click magnifying glass

Select a Category



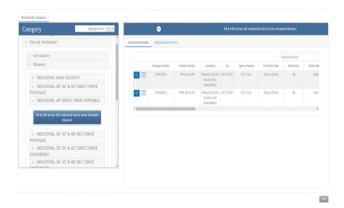
Select a Product Class



Select Manufacturing series



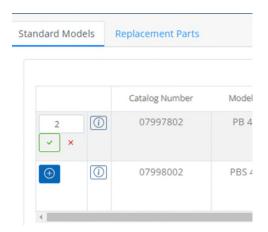
Select a product



Click the add button beside the model that you want to add



Adjust the quality (Typing or using the Arrows with mouse on the right side of the value) Click the Green Check to add to Order



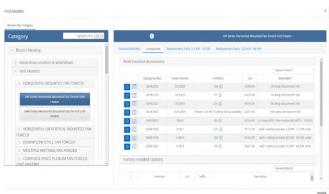
To view other Product tables

Click on the name to open the tab



Once you selected all order items

Click "Close" to close the window



Adjust the quality

Type in the quantity or

Using the Arrows with mouse on the right side of the value

Item count and Sales order
Subtotal is in the up left corner
Subtotal is without tax





Line-item deletion and duplication are at the end of each line

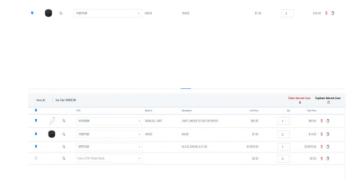
Duplicate and Delete selected lines

Using the blue check box on the left side

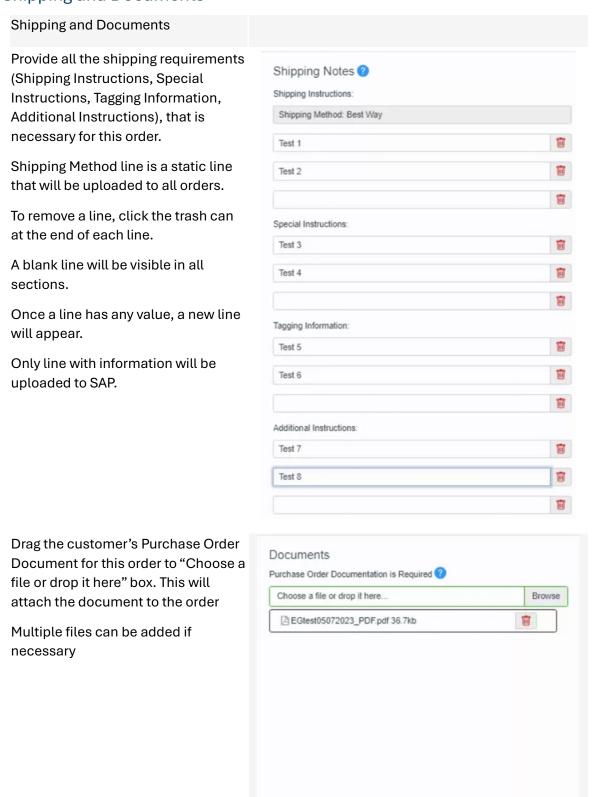
On the Column Header row the blue check box selects all rows Select multiple line by click on the blue check

Then click on the Delete or Duplicate Selected line

Click Next



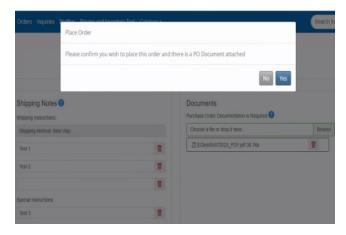
Shipping and Documents



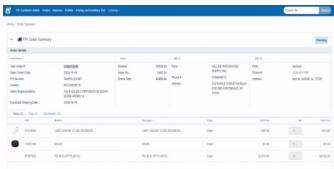
Click Place Order



Click Yes to Confirm



Order Summary Screen will appear

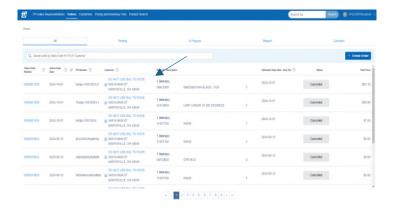


Profiles

3 methods of accessing Customer Profiles

Option 1:

On the Orders Tab Click on Customer Name Customer Profile will appear



Option 2:

Click on Customer Tab Select a customer from the list by clicking on the customer number Customer Profile will appear

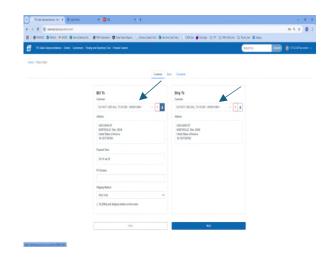
Option 3:

Click on the Create Order Tab Bill To: Select Customer from the Drop Down

Send To: Select Customer from the Drop Down

Click on the Person Icon Customer Profile will appear





Customer Profile Page

Customer Name and Number appear in the blue bar

Customer Information Tab

Name

Business Address

Tax Jurisdiction Code

Communication

Phone Number

Email

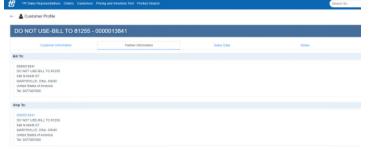
Partner Information

Bill To Address with Customer

Number

Ship To Address(es) with Customer

Number



Sales Data:

Customer Credit

Multipliers

Payment Terms



Notes:

Permissions:



Approving Sales Reps and Customers Accounts

On the Home page Click on Customer Name Customer Profile will appear



If the Customer is correct (Customers are being approved by the Sales Rep and by Customer Admin. Sales Reps must approve the customer before Customer Admin can approve)

Click Approve
The confirmation screen appears
Click OK

If the Sales Rep or Customer is incorrect

Click Reject
The confirmation screen appears
Type in a reason
Click OK





Pricing and Inventory Tool Tab

Pricing and Inventory Tool Home Page

Click on the Pricing and Inventory Tool on the Menu Bar

The Pricing and Inventory Tool Opens

Customer Section:

Standard pricing without selecting a customer

or

Select a customer from the Drop-Down List

Export Fields:

Can be turn on or off which affects what is downloaded from the search

4 Options for searching products pricing and information

Browse by Catalog

Series

Catalog Number

Material Group

Option 1: Browse by Catalog (See Catalog Search for steps by step Instructions)

Click the blue export icon on the left to export from model all the way up to the Category

Option 2: Series

Type in Series

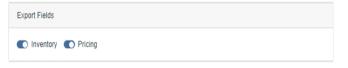
Click green magnifying glass

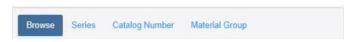
Pricing tool will return the Series

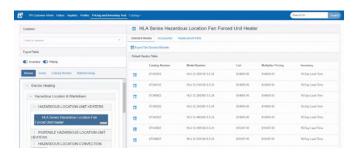
Click the blue export icon on the left to export the Series

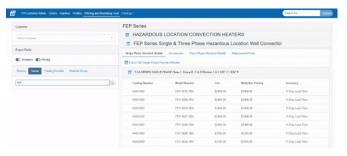










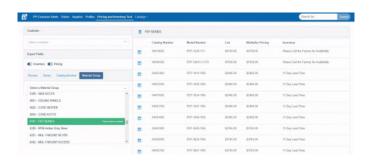


Option 3: Catalog Number
Type in the Catalog Number
Click the Catalog Number
Pricing tool will return the single
line

Click the blue export icon on the left to export the line

Option 4: Material Group
Click on the drop-down arrow
Scroll to or Type the Material
Group number
Click on the Material Group
Number



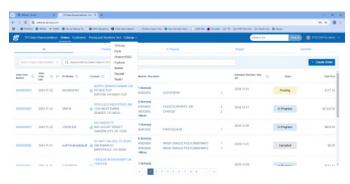


Catalog Tabs

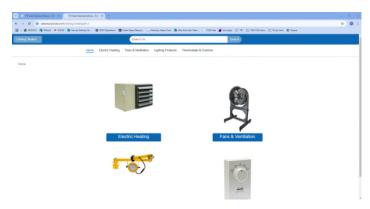
Click the Dropdown Arrow Catalog on the Menu Bar

Click the Catalog that you want to view

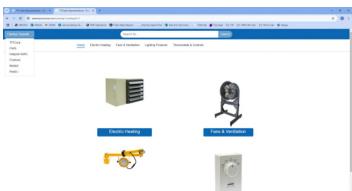
The selected Catalog will appear on a new Tab



The selected Catalog will appear on a new Tab



Use the Catalog button located in the upper left corner to switch between catalogs

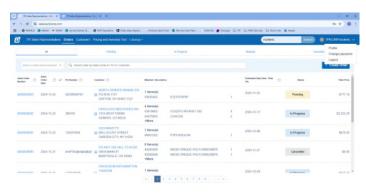


Model Table are downloadable by clicking the Download Excel button



Username Dropdown

Click the Dropdown Arrow Catalog on the Menu Bar



Click on Profile

Edit personal information

External Users

First name Last name

TPI Network Users

First name Last name Email Address

Click the update button to save your changes

Requesting additional Sales Rep Accounts

Click on the Request Permissions

Type in the Sales Rep Number If more than 1 Click on Add another sales representative additional line will appear

Click Request Permissions button

External User



TPI Network User







